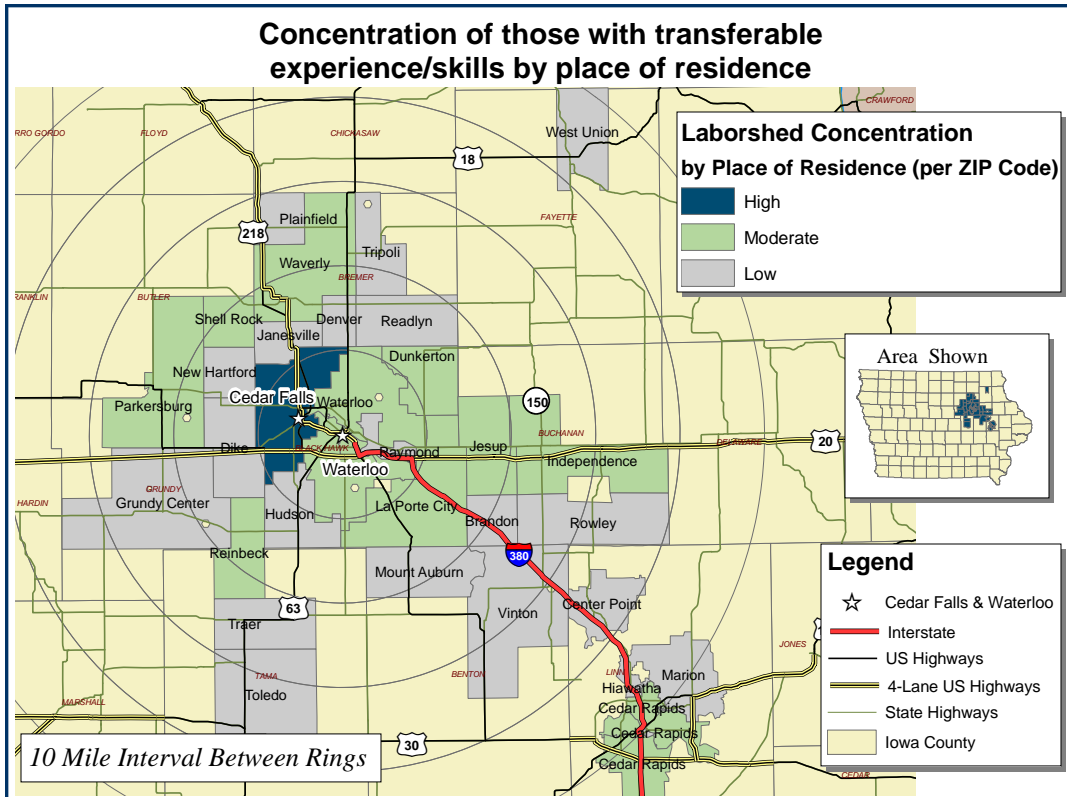


Labor Characteristics

Information Technology

Greater Cedar Valley Area



Potential Available Labor Per Occupational Category:

Business Operations:

- Management - 4,481
- Human Resources - 830
- Management Analysts - 387
- Business Operations - 2,490
- Accountants & Auditors - 2,048
- Appraisers - 374
- Actuaries - 368
- Analysts - 2,821
- Personal Financial Advisors - 824
- Insurance Underwriters - 391
- Loan Officers - 1,217
- Tax Preparers - 385
- Telemarketers - 402
- Account Collectors - 390
- Accounting Clerks - 2,878
- Customer Service Reps - 7,028

Computers:

- Programmers - 827
- Software Engineers - 381
- Support Specialists - 394
- Systems Analysts - 388
- Specialists - 385
- Electronic Engineers - 377

Administrative Support:

- Desktop Publishers - 390
- Claims Processors - 1,660
- Word Processors - 398
- Clerks & Assistants - 3,152
- Secretaries & Office Support - 18,538

An estimated total of 54,204 people in the Laborshed area



Underemployment:

- Total Underemployment - 3.0%
- Low hours - 1.5%
 - Mismatch of skills - 2.2%
 - Low income - 0.0%

IWD only counts individuals once when estimating Total Underemployment.

The Waterloo/Cedar Falls MSA aggregated wage data was also extracted from the Iowa Wage Survey and is provided in the table on page 2 which reflects mean, entry, experienced, and median wages.

Workers who have transferable experience/skills in the Laborshed area are currently commuting an average of 12 miles one way for work. Those who are willing to change/accept employment are willing to commute an average of 15 miles one way for the right employment opportunity.

Employment Status:

80.6% Employed

- 28.7% of the employed are willing to change employment

5.2% Unemployed

9.0% Homemakers, Not Employed

5.2% Retired

Education Levels:

- 66.4% Education beyond high school
- 18.7% Associate degree
- 1.5% Trade certified
- 3.7% Vocational training
- 20.9% Undergraduate degree
- 6.7% Postgraduate degree

Flexibility in the Workplace:

(by percent of interest)

- Cross-training - 84.0%
- Varied shifts (2nd, 3rd, & split) - 20.0%
- Job sharing - 52.0%
- Job teams - 86.0%
- Seasonal work - 34.0%
- Temporary work - 32.0%

Other Facts:

- 66.4% paid an hourly wage
- 82.1% are/were employed full-time
- 14.9% are/were employed part-time
- 6.5% hold two or more jobs
- Currently working an average of 39 hrs/week

Current Benefits:

- Health/medical insurance - 90.4%
- Pension/retirement/401K - 73.9%
- Dental coverage - 56.5%
- Paid vacation - 43.5%
- Vision coverage - 35.7%
- Life insurance - 33.0%
- Paid sick leave - 29.6%
- Paid holidays - 27.8%

Desired Benefits:

(by percent of interest)

- Health/medical insurance - 76.7%
- Paid vacation - 37.2%
- Pension/retirement/401K - 25.6%
- Dental coverage - 16.3%
- Paid holidays - 9.3%
- Vision coverage - 9.3%
- Paid sick leave - 9.3%

Advertising Media:

(for those seeking employment opportunities)

- Local/Regional Newspapers
 - Waterloo/Cedar Falls Courier
 - Cedar Rapids Gazette
 - Des Moines Register
- The Internet
 - www.monster.com
 - www.careerbuilder.com
 - www.iowaworkforce.org
- Networking through family, friends, and acquaintances
- Local Iowa Workforce Development Centers

Occupation	Occupational Code	Mean Wage	Entry Wage	Experienced Wage	Median Wage
Accountants and Auditors	13-2011	\$ 26.57	\$ 16.88	\$ 31.42	\$ 23.23
Billing and Posting Clerks and Machine Operators	43-3021	\$ 14.34	\$ 11.55	\$ 15.73	\$ 13.89
Bookkeeping, Accounting, and Auditing Clerks	43-3031	\$ 13.68	\$ 8.98	\$ 16.03	\$ 13.45
Computer and Information Systems Managers	11-3041	\$ 37.17	\$ 23.19	\$ 44.17	\$ 35.72
Computer Hardware Engineers	17-2061	\$ 40.32	\$ 29.69	\$ 45.63	\$ 44.38
Computer Operators	43-9011	\$ 20.84	\$ 12.59	\$ 24.97	\$ 21.13
Computer Programmers	15-1021	\$ 24.12	\$ 18.38	\$ 26.99	\$ 24.17
Computer Software Engineers, Applications	15-1031	\$ 23.94	\$ 20.78	\$ 25.52	\$ 23.94
Computer Software Engineers, Systems Software	15-1032	\$ 38.37	\$ 20.73	\$ 47.19	\$ 36.75
Computer Specialists, All Other	15-1099	\$ 24.07	\$ 16.32	\$ 27.96	\$ 24.92
Computer Support Specialists	15-1041	\$ 17.62	\$ 10.93	\$ 20.96	\$ 16.49
Computer Systems Analysts	15-1051	\$ 29.95	\$ 21.20	\$ 34.32	\$ 28.22
Computer, Automated Teller, and Office Machine Repairers	49-2011	\$ 13.63	\$ 9.93	\$ 15.48	\$ 13.29
Customer Service Representatives	43-4051	\$ 11.94	\$ 8.13	\$ 13.84	\$ 11.27
Data Entry Keyers	43-9021	\$ 10.72	\$ 7.36	\$ 12.40	\$ 10.80
Database Administrators	15-1061	\$ 26.43	\$ 17.15	\$ 31.07	\$ 25.57
Desktop Publishers	43-9031	\$ 14.82	\$ 11.05	\$ 16.72	\$ 14.49
Network and Computer Systems Administrators	15-1071	\$ 26.36	\$ 19.01	\$ 30.03	\$ 25.65
Network Systems and Data Communications Analysts	15-1081	\$ 25.97	\$ 15.44	\$ 31.23	\$ 26.93
Office Clerks, General	43-9061	\$ 12.08	\$ 8.38	\$ 13.93	\$ 11.72
Payroll and Timekeeping Clerks	43-3051	\$ 13.95	\$ 10.36	\$ 15.74	\$ 13.88
Switchboard Operators, Including Answering Service	43-2011	\$ 11.49	\$ 8.86	\$ 12.81	\$ 11.84
Telecommunications Equipment Installers and Repairers, Except Line Installers	49-2022	\$ 24.63	\$ 21.92	\$ 25.99	\$ 25.38
Word Processors and Typists	43-9022	\$ 11.07	\$ 6.50	\$ 13.35	\$ 12.10

This Iowa Wage Survey for Waterloo/Cedar Falls Metropolitan Statistical Area (MSA) was produced by the Labor Market & Economic Research Bureau to provide communities local information on wages by occupation. This publication was developed specifically for the Waterloo/Cedar Falls MSA. The source of the wage and employment data is the 2007 Iowa Wage Survey. Additional data from the Iowa Wage Survey for individual counties, Iowa Workforce Development regions, and by industry statewide are available on the Iowa Workforce Development web site located at www.iowaworkforce.org.

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